

Summer Season 2022 Incentive



Condition

At the end of S22 (EOS¹) the airline must have maintained the minimum programmed seats threshold in relation to HBD¹ on each geographical zone.



Refund

Will be the result of multiplying the number of commercial departure passengers that exceed the load factor thresholds by its average passenger charge in each zone and the percentage of the refund established in each zone.



From 1 of April to 31 of October 2022

Must be requested before the end of October 2022 by sending an email to facturacion@aena.es

Note: The airline must carry at least 1,500 departure commercial passengers from April to October 2022.

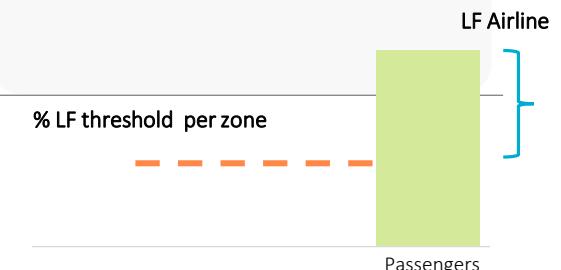
Parameters for the calculation of the refund per zone

	Zone 1 and 2 Short Haul ² & Latin America	Zone 3 Long Haul ² (Excl. Latin America)
Minimum seat threshold in relation to HBD ¹	85%	50%
Load Factor threshold	80%	70%
Passenger charge refund	50%	100%

Programmed seats at HBD

85% Programmed seats at HBD Short Haul and Latin America
50% Programmed seats at HBD Long Haul

Programmed seats at the end of S22 (EOS)



1. EOS. End of Season (Program at 31st October 2022). HBD. Historic Baseline Date (Program at 31st January 2022)

2. Long haul corresponds to routes longer than 4,000 km and short haul < 4,000 km.

Extraordinary Incentive for La Palma Year 2022

Encouraging airline's activity recovery at
La Palma Airport



100% reimbursement
On the passenger charge*



**Departures to international destinations,
Mainland Spain, Balearic Islands**



Annual accrual



From 1st of January to 31st of December de 2022

Request it once before 31st of January, 2023.

Send an email to facturacion@aena.es
or click the following link:



[Request incentive](#)

This incentive will apply at a rate that has already taken into consideration all applicable discounts on the passenger charge to La Palma Airport.

Note: This presentation is exclusively for information purposes. The conditions of the commercial incentives are according to the wording included in the legislation in force



Additional Discounts



40% discount

Passenger and security charges



20% discount ⁽³⁾

Passenger and security charges

⁽³⁾ Currently it is applied to the seasonal airports of the Balearic Islands (PMI, IBZ and MAH) from 1 November to 31 March.



50% discount ⁽⁴⁾

Passenger and Landing charges
Airports of the Canary Islands

⁽⁴⁾ The discount must be requested
during the month of January.

By sending an email to
facturacion@aena.es

Request
incentive



Airport charges will be frozen for 2022-2026 period



Price Guide



General terms for additional discounts

Transfer Passengers

- ✓ **40% discount in the passenger & security charges for passengers in connecting flights.**

Connecting passengers shall be deemed those that fly within 12 hours on two or more subsequent flights with a single ticket number to a different airport from the origin airport.

Seasonality

- ✓ **20% discount in the passenger & security charges for the passengers.**

Currently it is applied to the seasonal airports of the Balearic Islands (PMI, IBZ and MAH) according to Law 21/2003.

Off-Peak Day

- ✓ **50% discount in the landing & passenger charges.**

Operation at the Canary Island Airports during off-peak days.

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
La Palma	La Palma	La Palma	La Palma	La Palma	La Palma	La Palma
	Fuerteventura	Lanzarote	Tenerife South	Fuerteventura	Tenerife North	
	Gran Canaria					



Price Guide

The Off-Peak Day discount must be requested during the month of January.

